



Media Release
9 March 2021

Vector Fibre partners with Calix

AUCKLAND, NZ, 9 March 2021 – Vector Fibre has announced a strategic partnership with Calix, a global provider of cloud and software platforms, systems and services that enable broadband service providers of all types and sizes to innovate and transform. The partnership will bring guaranteed bandwidth, symmetrical gigabit speeds and innovative services to the New Zealand market, expected to drive industry growth. The new services will be made available to Vector Fibre customers later this year.

The communication needs of service providers and businesses are evolving, as are the requirements for network growth and performance. As interest in innovative access services and IoT technology continues to grow, Retail Service Providers that are focused on expanding their service offerings will want to keep an eye on this partnership.

Mike Shirley, General Manager of Vector Fibre, says: “We anticipated the need from businesses for premium and reliable next generation fibre network services at cost-effective price points. We chose Calix because their focus on new network innovations, including an API first approach to their software and network, and their technology leadership, gives an edge over the competition. This will enable us to provide our customers with opportunities for new revenue streams as they meet the demands of their customers”

Vector Fibre is the first in New Zealand to roll out the Calix AXOS® E9-2 Intelligent Edge System across their network. The combination of the modular AXOS platform and an expandable chassis, deliver unmatched deployment flexibility by enabling both XGS-PON and NGPON2 services via a single card.

Michel Langlois, Chief Development Officer, Intelligent Access EDGE Products for Calix, says: “Calix partners with the most forward-thinking and innovative broadband service providers in the world, delivering bleeding edge 10G network technologies like XGS-PON and NG-PON2. We are pleased to be working with an innovative partner like Vector Fibre to deliver the next generation of fibre networks that will enable service providers to deliver the higher speeds and the advanced services subscribers demand.”

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About Vector Fibre

Vector Fibre, a wholly owned subsidiary of Vector, is a competitive communications wholesaler, providing a stable and secure network with extensive coverage of the wider Auckland region. Vector's infrastructure expertise in network design and layer 1 and 2 secure services ensures customers are provided seamless connectivity.

About Vector

Vector is an innovative New Zealand energy company which runs a portfolio of businesses delivering energy and communication services to more than one million homes and commercial customers across Australasia and the Pacific. Vector is leading the country in creating a new energy future through its Symphony strategy which puts customers at the heart of the energy system. Vector is listed on the New Zealand Stock Exchange with ticker symbol VCT. Our majority shareholder, with voting rights of 75.1%, is Entrust. For further information, visit www.vector.co.nz

About Calix, Inc.

Calix, Inc. (NYSE: CALX) – Calix cloud and software platforms enable service providers of all types and sizes to innovate and transform. Our customers utilize the real-time data and insights from Calix platforms to simplify their businesses and deliver experiences that excite their subscribers. The resulting growth in subscriber acquisition, loyalty and revenue creates more value for their businesses and communities. This is the Calix mission; to enable communications service providers of all sizes to simplify, excite and grow.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release, and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations based on risks and uncertainties affecting Calix's business. The reader is cautioned not to rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix's results and other risks and uncertainties are detailed in its quarterly reports on Form 10-Q and Annual Report on Form 10-K filed with the SEC and available at www.sec.gov.